The Social Styles Model™

Responsiveness

Analytical

Serious, exacting, logical; values accuracy and facts. "Let's do it right the first time."

Driving

Independent, practical, formal; values actions and results. "Get the job done now."

Assertiveness

Amiable

Dependable, open, supportive; values security and relationships. "Let's talk about the impact on our people."

Expressive

Animated, forceful, impulsive; values approval and spontancity. "Show me the next big idea!"

Courtesy of www.tracomcorp.com

